



Nimble Short Term Investing




Nimble Short Term Investing

Robert Brain
August 2015

Price charts summarise the underlying opinions and emotions of the market participants. Every chart tells a story. It pays to understand the stories in the price charts.



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Introduction

Today's Agenda

1. Are we happy with our current investing approach and stock selection methods?
 - Pause to contemplate...
2. Nimble Short Term Investing is one alternative.
 - Let's explore this approach.
3. Possible winning stocks (samples).
 - Use the Nimble approach to find stocks.

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Introduction

Let's set the scene,
with some thought-starters,
and
let's challenge
conventional wisdom...

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 **Introduction**

Why do companies list?

Why do companies list on the share market and offer you shares in the company?

- (a) They want to offer you the chance to own a portion of the company (even if it is a minuscule portion); or
- (b) The owners want to sell down their holdings (ie. just cash in); or
- (c) They just want your money so that they can grow the company?


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How much do they care?

What would the company management care more about?

- (a) Your own interests, and the changing capital value of your investment (up and down); or
- (b) The ongoing tenure of their own employment; or
- (c) The company's bottom line and the on-going profitability.

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Our investing objectives?

Why would I buy shares in any company?
Because:...


- (a) I am a nice person and I genuinely want to help the company by lending them my money (even if they might reduce the value of my investment, or even lose all of my money with a disastrous strategic company decision, or due to market conditions).
- (b) I have an emotional attachment to the company, and/or their products.
- (c) I have an intuition (ie. a gut feeling) that this company and/or their product is a sure-fire winner at "some stage" in the future, perhaps even without a track record of success.


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Thoughts crossed your mind?

- "I bought some shares very cheaply, but the share price fell a lot further..."
- "Someone gave me a hot tip, but it didn't work out."
- "I thought those shares were worth a lot more than the current price..."
- "I bought \$500 worth of shares, and I still haven't recovered the cost of the brokerage..."
- "I bought (XYZ) for the dividend, but the share price has been smashed and stays depressed..."
- "I bought shares in a blue chip!..."


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 **Introduction**

Thought starters...

Let's contemplate for a minute:

1. Are we serious about improving our wealth?
2. Are we happy with income returns at the expense of capital growth?
3. Do we enjoy searching for investments, and the research decision-making, and all the time that it takes?
4. Do we select investments with sound selection criteria? or a bit hit-and-miss?

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Our 10-year performance?

How was our investing performance:


- In the last 3, or perhaps, 5 years?
- In the last 10 years?
- Is the income (dividends, etc.) "enough"?
- Are the capital improvements "good enough"?

In hindsight:

- Is it easy to pick a "profitable" stock?
- Are we holding any "dud" stocks?

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 **Introduction**

Conventional investing wisdom?

Is there anything wrong with any aspect of:

- (a) The long term buy-and-hold approach?
- (b) Focusing on good earnings growth?
- (c) Hunting for good dividend yield?
- (d) Buying stocks with a low P/E ratio?

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 **Introduction**


Conventional investing wisdom?


Is there anything wrong with any aspect of:

- (a) The long term buy-and-hold approach?
- (b) Focusing on good earnings growth?
- (c) Hunting for good dividend yield?
- (d) Buying stocks with a low P/E ratio?

This might depend on your investing:-


- Objectives:
 - Capital growth
 - Income
- Constraints:
 - Investing time horizon
 - Risk tolerance

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Would you like to have:

- More investments with **good capital growth**?
- Fewer **capital killers**?
- More confidence with **stock selection**?
- Clearer or better **risk management** strategy (to prevent major losses)?

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Some sad facts

- (a) The Aussie market fell ~50% in the GFC
- (b) Some stocks fell less, some more
- (c) Some stocks have recovered, and some not
- (d) Some investors are still holding "capital-killers"
- (e) Stock-picking today for the medium to long term is somewhat hit and miss
- (f) Successful strategies 10 years ago, might work no longer.



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Introduction

Truthfully, on those slides...

- Thought-starters
- Challenge the conventional wisdom
- People may, or may not, agree
- Different opinions and viewpoints
- We all have differing priorities, experiences, expectations, interests...

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Introduction

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 - Pause to contemplate...
2. Nimble Short Term Investing is one alternative.
 - Let's explore this approach.
3. Possible winning stocks.
 - Use the Nimble approach to find stocks.



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Introduction



About... Robert Brain

Nimble Short term Investor
consultant, educator and part-time* share trader
web-based sharemarket-support business

- Many years experience as trainer, presenter, conference facilitator (Scoutsi)
- Share Market – active 15+ years* (slowly at first)
- Chartist i.e. technical analyst (ATAA member and national director)
- Provide support and tuition to traders and investors **Brainy's Share Market Toolbox**
- Member Mensa
- Engineering Degree (structured thinking with an eye for charts and diagrams)
- 30+ years – professional experience (IT and management)
- **No AFS license!** (Can't give advice)
- **BullCharts software** (convener Australian BullCharts User Group and authorised reseller with special pricing)

* - Not yet enough capital to live off the proceeds of trading (after trading as a hobby until a career change in 2008)




Conflict of interest?



Introduction

Important Notice — No Advice!

- This presentation does not include any advice.
- For proper advice, your personal financial situation needs to be considered.
- This presentation is pure education, only for your general awareness.
- There are no recommendations to take any action, or to invest any money in any way.
- Always consult a properly licensed advisor before making investment decisions.



Introduction

Important Notice



Introduction

Quick questions may be possible

- Please ask questions.
- Let's discuss details.
- Any price charts prepared with BullCharts software.



*Every chart tells a story.
It pays to understand the stories in the charts.*



www.bullcharts.com.au

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There are many possible investing strategies.
And many are "right".
Here is just one approach:
Nimble Short Term Investing

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Nimble Short Term Investing

Nimble Short Term Investing


This refers to a particular investing style and strategy for investing in the equity market (the share market).

It is based on specific views, opinions and interpretations.

Some of it's underlying principles challenge conventional wisdom, and it might challenge your own beliefs.

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Consistency, predictability

By writing down the **strategy** details (ie. objectives, principles, constraints, etc.), we can:

1. Remove the guesswork.
2. Be more confident with the decisions.
3. Sleep better at night.
4. Stay focused on specific aspects.
5. Avoid the distractions from left-field.

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Investing objectives

1. Protect capital from downside risk by using a somewhat **active approach**.
2. Short to medium term capital improvement (days, weeks, months; and maybe for years but not necessarily).
3. Maximise returns by optimising the entry and exit (ie. *time the market*).
4. Investment income (ie. dividends) is not important and will not be a distraction.

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Time frame and investing horizon

- Crystallise profits in short to medium term;
- Ignore the long-term buy-and-hold approach;
- Spend a maximum of about 1 hour per day, or up to 5 hours per week on this and related activities;
- Be sensible with balancing the amount of time against the end results;
- Be wary of over-analysis, and excessively complicated analysis.

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 **Nimble Short Term Investing**

Several aspects

This **Nimble Short Term Investing** approach:

1. Ten underlying principles
2. Understanding of **investing psychology**
3. Opinion about: **stock, sector and market analysis**
4. **Stock selection strategy**
5. **Money management** — 8 principles
6. **Risk management** — 3 considerations.

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Underlying principles (1 of 10)

1. **The opinions and emotions of market participants are summarised in the price charts.**

This is an extremely important principle!
(and is basically **technical analysis**)

**Every chart tells a story.
It pays to understand the stories in the charts.**

* 1 of 10 underlying principles

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Fundamental vs Technical?

Where do you sit?

100% Fundamental 100% Technical

Part Fundamental and Part Technical

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Don't believe it? — Study this chart

"The opinions and emotions of market participants are summarised in the price charts."

Note the price swings.
Why do they happen?

(see larger version on next slide)

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Note: Each candle on a candlestick chart summarises the price action in one "period".

On a weekly chart (like this one), each candle summarises the price action in one week.

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The White Candle

1. **Up day** — opens low, closes high.
2. **Candle body** is the difference between open and close.
3. **Upper tail** (wick) goes up to the High of the period.
4. **Lower tail** goes down to the Low of the period.
5. Can apply to: day, week, month, hour, etc.

White Candle

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Perceived stock valuation

Note the price swings.
Why do they happen?

It's the collective opinions of investors regarding the "inherent value" of the stock.

See the daily chart for more detail on the next slide...

CBA Weekly C=81.518 O=80.81 12/30/2014

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CBA - daily char

Uptrendline

5 months

Daily Volume

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Underlying principles (2-3*)

- 2. Professional bias:-**
Some finance industry professionals are biased, or have a vested interest, or deliver conflicted advice.
So do not automatically believe what we hear.
- 3. Irrelevant or misleading advice:-**
Many industry professionals and commentators provide advice or comment that is irrelevant or misleading — *so ignore it!*
(eg. based on the long term buy-and-hold approach and broad diversification to minimise risk).

* 2 to 3 of 10 underlying principles

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Underlying principles (4-6*)

- 4. Be cautious** about so-called **Wall Street words of wisdom** and various clichés (eg. “a rising tide lifts all boats”) because some are furrphies. 
- 5. Intrinsic value, value investing, and stock valuation:-**
These notions are not helpful and are ignored.
- 6. Cyclical investing:-**
This is not helpful and is ignored.

* 4 to 6 of 10 underlying principles


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Underlying principles (7-10*)

- 7. Utilise *fundamental analysis*** but only to a small degree.
- 8. Heavily utilise *technical analysis*** to more accurately time the entry and exit.
- 9. The *general sentiment*** of the local market can influence stock prices — watch it and use it to fine tune and influence the risk and money management approach.
- 10. *Inter-market analysis*** is useful, so utilise it to fine tune and influence investing activities.

* 7 to 10 of 10 underlying principles

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Investing psychology

- A very important aspect;
- Not often discussed;
- Amazing how relevant it is...

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 Nimble Short Term Investing

Investing psychology


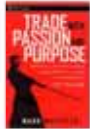
- (a) **One's own emotional state** can strongly influence investment decisions and performance. Understand the forces at play and stay calm.
- (b) **Cognitive and behavioural biases** can sub-consciously sway investment decisions. Be aware of potential biases and actively counter their influence.
- (c) **We cannot be 100% accurate** with investment decisions. There will be losing positions, so accept this, cut losses quickly, and move on.
- (d) **Some closed positions will turn** and in hindsight could have been winners, so accept this and move on.

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Investor psychology

1. Stay calm.
2. Stay in control.
3. Think logically.
4. Stick to "the plan".
5. Accept whatever happens.
6. Analyse past performance, and learn from it.
7. Try to understand more about this aspect.

"Trade with Passion and Purpose", Whistler
Behavioural finance.

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Stock, sector and market analysis

1. **The fundamentals of stocks** are somewhat useful, but limited — so don't over-do *fundamental analysis*.
2. **Stock valuations** — are theoretical, and assumption based. Basically they are opinions, and different analysts will have different values.
3. **Ignore sector analysis** — you might miss out on performing stocks in poorly performing sectors.
4. **Blue chip stocks?** — This term is not helpful, so don't listen to references to "blue chip". (see: [Blue Chips — The real truth](http://www.robertbrain.com/share-market/blue-chip.html))

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 **Nimble Short Term Investing**

Stock, sector and market analysis

5. **IPOs** — Do not participate in IPOs
After floating, too many of them are under water for too long; for more details see: [IPOs — are they worth it?](#)
The offer price (float price) is only a consensus opinion.
6. **Dividends** — These are useful, but are not the primary objective, so don't focus or rely on dividends, and be cautious about making stock selection decisions based on dividend returns.
7. **Markets are inter-related** — Different markets, and in different countries, do tend to influence each other as the world turns. So pay attention

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Stock selection strategies

- There are many ways to select stocks, so decide on one or two strategies and don't be distracted by others.
- The chosen stock selection method for this approach is **trend following** (ie. stocks in a confirmed rising trend). 
- Utilise **back testing** and **paper trading** strategies to increase the confidence of the strategy details.

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My stock selection details

1. Both 15 and 30 week Moving Average rising for at least three weeks (on weekly chart)
2. MACD* low (prefer below zero)
3. Prefer steadily rising weekly candles
4. Prefer Wilson ATR* Trailing Stop (WATRSTS) indicator to be rising every few weeks.
5. Exit:- In ranging or volatile market, daily close below WATRSTS, exit on next open.

* MACD = Moving Average Convergence Divergence chart indicator
ATR = Average True Range

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Example – ALL Weekly chart

Aristocrat Leisure Limited
Candles rising nicely.

Two EMAs
W-ATR-TS

Note: The general rising nature of elements of this chart!!

Volume

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Important principles — Trends

1. Definition of an "up trend":- series of **Higher Peaks and Higher Troughs**
2. Dow Theory says:
"a trend is a trend is a trend, until it is over"
3. A trend (either up or down) is likely to continue until it is confirmed to have finished (due to investor psychology and the weight of opinions)
4. *"The trend is your friend".*

**Every chart tells a story.
It pays to understand the stories in the charts.**

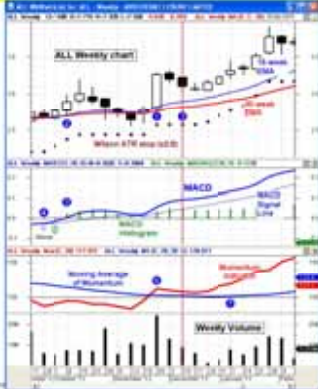
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More detail

1. Two EMA curves up
2. The EMAs cross
3. EMAs rising for 3+ weeks
4. MACD crosses "above" Signal Line
5. MACD crosses above zero
6. Momentum crosses above it's MA
7. MA of Mom turns up.



The image displays four stacked technical analysis charts for an 'ALL Weekly chart'. The top chart shows price movement with two Exponential Moving Average (EMA) lines (15-week and 20-week) and a vertical red line indicating a 'Wilson ATR stop (x2.85)'. The second chart shows the MACD indicator crossing above its signal line and above zero. The third chart shows the Momentum indicator crossing above its moving average. The bottom chart shows weekly volume bars.

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This one was good...



The image shows a 'ALL Weekly chart' with a clear upward trend from 2013 to 2015. Annotations include a 15-week EMA, a 20-week EMA, a Wilson ATR stop (x2.85), a 101-bar period, and a 101-week period. A green box highlights a price increase of 3.20 (170.67%).

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CAUTION...

1. Not all prospects are profitable
2. Need to be careful
3. Manage the risk.

(see sample next slide...)

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Example 2 – PTM Weekly chart

Platinum Asset Management
Candles rising nicely.

Two EMAs

W-ATR-TS

Note: The general rising nature of elements of this chart!

Volume

The chart displays a weekly candlestick price chart for Platinum Asset Management. The price is shown to be in a steady upward trend. Two Exponential Moving Averages (EMAs) are plotted, both trending upwards. A Wilson ATR stop is indicated at a price level of 22.5. The chart also shows weekly volume bars at the bottom, which are increasing in size as the price rises. Technical indicators like MACD and Momentum are also visible in the lower panels.

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Example 2

1. Two EMA curves up
2. The EMAs cross
3. EMAs rising for 3+ weeks
4. MACD crosses "above" Signal Line
5. MACD crosses above zero
6. Momentum crosses above it's MA
7. MA of Mom turns up.


This chart is similar to the first one but includes several technical indicators. The MACD histogram shows a crossover above the signal line. The Momentum indicator has crossed above its moving average. The Wilson ATR stop is again shown at 22.5. The overall trend remains positive.

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But this one failed


The chart shows the same price movement as the previous examples, but it has turned into a downward trend. A red arrow points to a 'Downward' movement. A 'Circle around Stop Loss' is drawn around the price, indicating a failure to maintain the upward trend. The technical indicators also show signs of a reversal, with MACD crossing below the signal line and Momentum crossing below its moving average.


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Money management (1-4 of 8)


1. Confirm the *exit strategy* details before entering a position.
2. Some investment positions will be losers — that's okay.
3. A *win/loss ratio* of only 40% can be okay (provided the losses are kept small and the profits are relatively high).
4. Let profits run. If appropriate, take some money off the table to capture profits.

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Money management (5-8 of 8)

5. Don't close a position just because it has met a *price target*, or because it is making huge profits. (you can go broke taking profits)
6. "Commit" no more than 10% of total capital to any one position.
7. "Risk" no more than 2% of total capital on any one position (the "2 Percent Rule").
8. Optimise the *position size* using a *position sizing tool*.

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Risk management

- (a) Stock liquidity — Only invest in liquid stocks ie. daily trades > "x", and daily volume or value > 20 times the position size.
- (b) To reduce some risks, consider aspects of *funda-technical analysis* eg. look for low debt/equity ratio and consistent returns on equity.
- (c) Monitor positions at least weekly, and if an exit condition (or stop loss) is met, then action it according to the exit strategy.

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Several aspects

This *Nimble Short Term Investing* approach:

1. Ten underlying principles
2. Understanding of *investing psychology*
3. Opinion about:
stock, sector and market analysis
4. **Stock selection strategy**
5. **Money management** — 8 principles
6. **Risk management** — 3 considerations

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Stock picks*?

*** NOTE: The following is NOT a recommendation to participate in the markets, nor is it advice of any sort. This is general information for education only.**

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My Weekly Watch List scan

I do a market scan every Friday night, and publish the results for my Share Market Toolbox subscribers.



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Risk Management (v.important)

1. Keep position size down to a small percentage of your investment capital
2. Monitor positions periodically
3. Have a good exit strategy in place
4. Even a simple Stop Loss is better than nothing
5. If an exit looks appropriate, then take it

The first loss is the best loss!

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Summary & Wrap up

Nimble Short Term Investing

A particular investing style and strategy for investing in the equity market.

It is based on specific views opinions and interpretations.

Some underlying principles challenge conventional wisdom.

***Every chart tells a story.
It pays to understand the stories in the charts.***

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Summary & Wrap up

BTW

- I send occasional email to interested people
- My **Share Market Toolbox** web site:
 - Toolbox Members receive weekly email with (charts) analysis of our market
 - And there's lots more (stop loss, trends, etc...)
- Register for free and not miss out.
- Visit: www.robertbrain.com



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Don't forget my Toolbox

- Brainy's **Share Market Toolbox**
 - www.robertbrain.com
 - Loads of eBook (PDF) Articles
 - Info: share market, charting, BullCharts
 - Weekly Market Updates and Watch List
 - monthly e-Newsletters
- Good software – BullCharts
www.robertbrain.com/bulcharts/
- My contact details:
web site above, or phone: 0438 355 910




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 **Summary & Wrap up**

ATAA — networking, etc.

For totally unbiased and broad support:

 Australian Technical Analysts Association

- Nine locations around Australia
- Monthly meetings
- Lots of resources — www.ataa.com.au

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THE END

See free stuff here:
www.robertbrain.com/free

Thank you.

www.robertbrain.com

or phone: 0438 355 910

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Q & A ?

Any
questions?

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THE END
THANK YOU

(Backup slides folder)

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