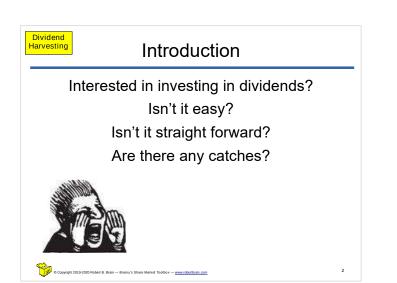
Trading/Investing Strategies Dividend Harvesting

Robert Brain January 2020

(Brainy's Share Market Toolbox)

Version 3(c)



Dividend Harvesting

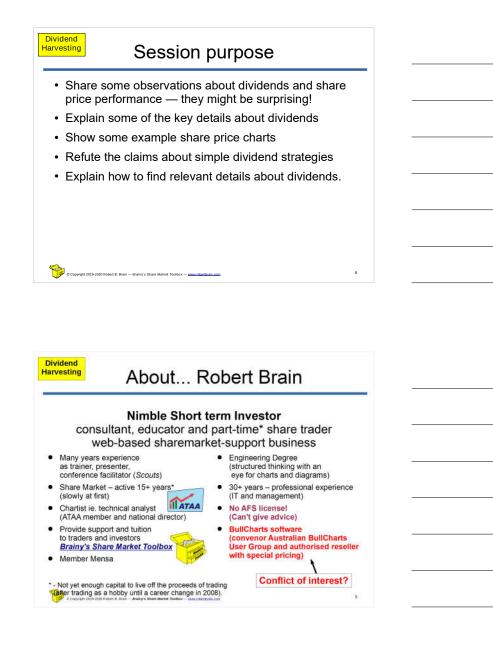
Isn't it simple?

Can we not:-

- ...find a list of good dividend payers?
- ...buy-and-hold the stock for years?
- ...easily find the ex-div dates?
- ...follow the published dividend strategies?
- Easy! Isn't it??

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Harvesting Important Notice — No Advice!

- This presentation does not include any advice.
- For proper advice, your personal financial situation needs to be considered.

This presentation is pure education, only for your general awareness.

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- There are no recommendations to take any action, or to invest any money in any way.
- Always consult a properly licensed advisor before making investment decisions.





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Dividend Harvesting

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Dividend payers

- Some companies pay dividends year after year, fairly reliably
- Find a list with internet search? (eg. Google)

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Dividend Strategies

- Do a Google search for: *Dividend Strategy*
- · Many search results yield something like:

"You've probably heard of the dividend investing strategy. It involves buying shares of companies that pay good, quality dividends and sitting back and watching money flow into your brokerage account, potentially helping you live off your passive income."

[Source: www.thebalance.com]

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But is it that simple?

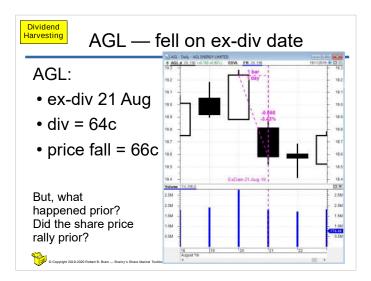
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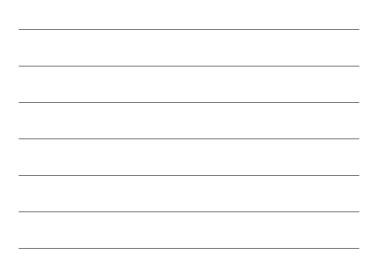
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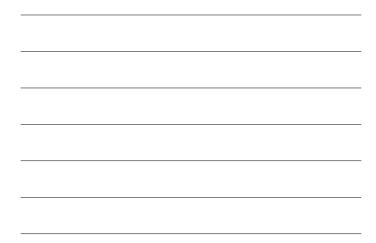
- It is common for the share price to rally into the ex-div date, and then...
- To fall on the ex-div date by the amount of the dividend.

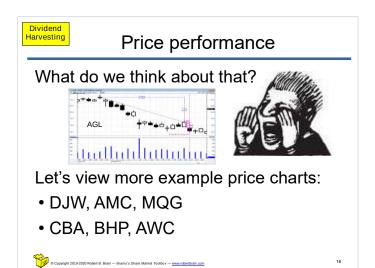
BUT!! Is this information true and reliable??











Dividend Harvesting

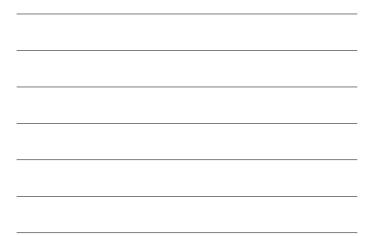
Price performance

On the following price charts, look for:

- Share price rallying into the ex-div date;
- A share price fall on the ex-div date that is the same as the value of the dividend.

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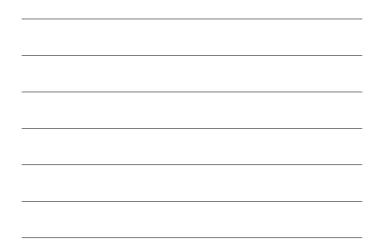




















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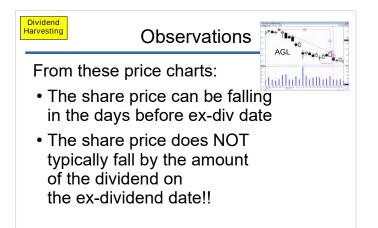
Dividend Harvesting

What about the "principles"

So, is there much truth in this:

- Common for the share price to rally into the ex-div date, and then...
- To fall on the ex-div date by the amount of the dividend.

Does it happen much?



Dividend Harvesting

That is:

Published strategies

So, what do we think about the "published" and promoted dividend strategies?

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(a) Buy and hold and take the div, OR

(b) Buy before the div to take the dividend and maybe sell sometime after if we need to.



Dividend Harvesting	About dividends	
	Let's talk about the key details to do with dividends	
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About dividends

• A dividend is paid out from company profit (usually)

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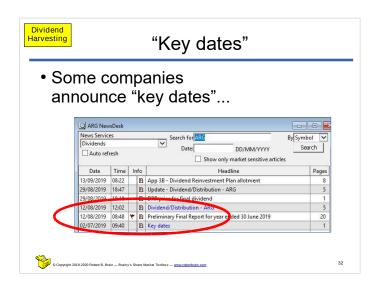
Dividend Harvesting

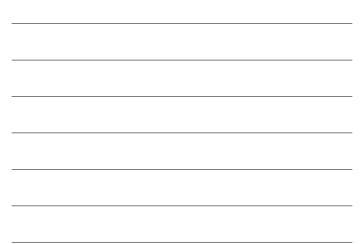
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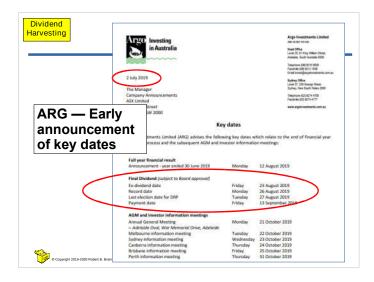
- Many companies pay half-yearly
- Some companies pay, and some don't
- The amount and timing of dividends can change over time
- Amount and timing details are announced at varying dates/times.



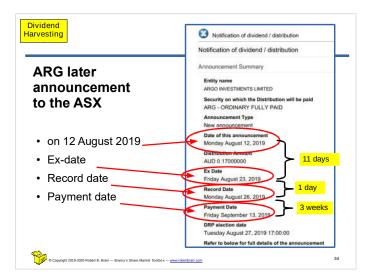


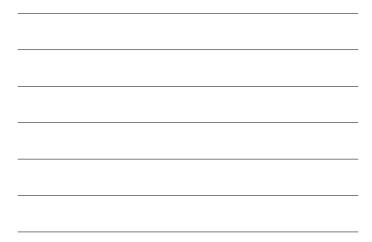


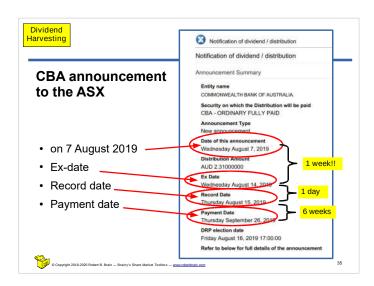




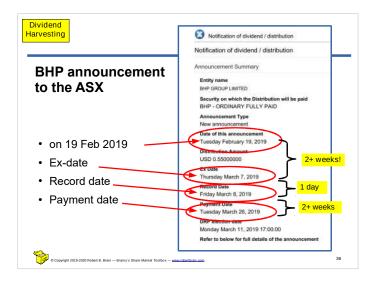




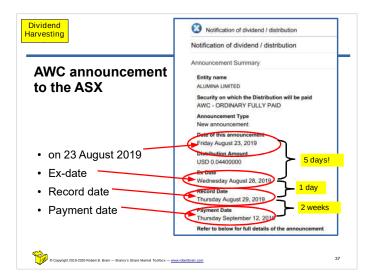














Dividend Harvesting

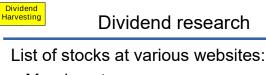
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Conclusions?

- You might assume that a company might go "ex-dividend" at about the same date as last year. But will it?
- We will know for sure when the official announcement is made, perhaps only a few days prior!!

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Morning star

<u>https://www.morningstar.com.au/Stocks/UpcomingDividends</u>

Market Index

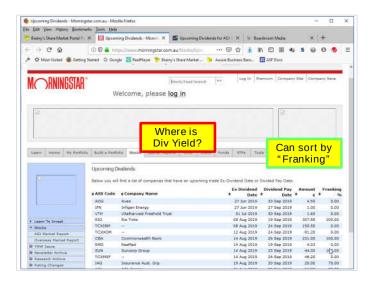
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- Share Dividends
 - https://www.sharedividends.com.au/upcoming-dividends/

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- Dividend Harvester
 - https://www.dividendharvester.com.au/

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Dividend Harvesting	Problems
	emember that companies may not announce the concise dividend

- announce the concise dividend payment details until close to the date 2) Most available dividend information is
- 2) Most available dividend information is limited to the "last" dividend payment, OR the "next" payment if it is due very soon
- 3) Not easy to find complete information.

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When is next div due?

If "current" div payments are not yet announced, how to estimate when the next div might be due?

- Check historical records to see when last paid (and previous dates)
- Add 6 months (~180 days) to the last ex-div date.

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Dividend Harvesting

My Dividend Research

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In the August 2019 dividend season

- A study of dividend details for 537 companies
- 229 of these paid dividends.
- Only for my "liquid" stocks (ie. medium to large cap which are trading frequently on the market)

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Dividend Harvesting

Research statistics

- 537 stocks
- 229 of these paid dividends
- First ex-dividend date: 9 July 2019
- Last ex-dividend date: 5 Dec 2019
- That is, dividend paying season ran for about 5 months!

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Dividend Harvesting

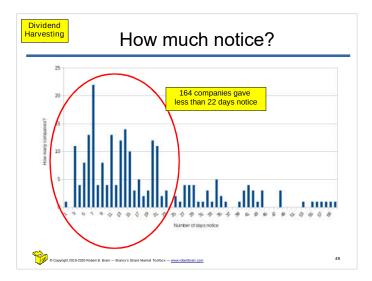
When did they announce?

Of 537 stocks

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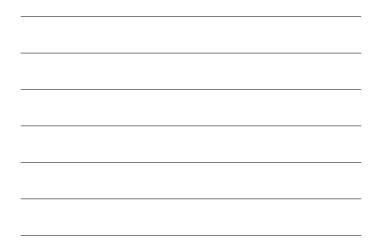
- 12 of these stocks gave advance notice with special announcements (ie. many weeks prior)
- 217 only gave the standard, required ASX announcements.

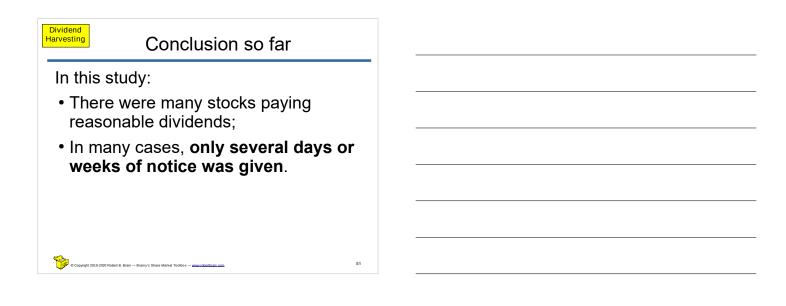
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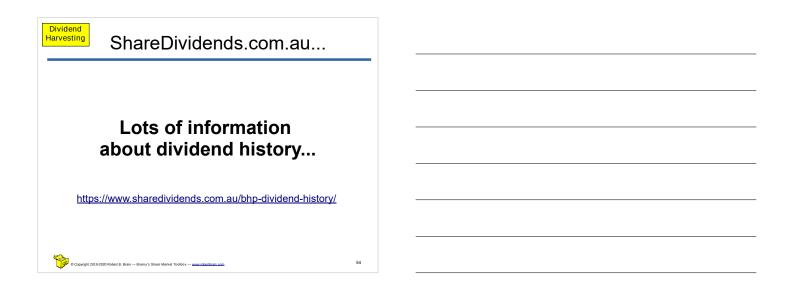
Dividend yield						
198 companies paid up to 6% pa						
	Ann. Div Yield %	No. of stocks				
	1 to 2	32				
	2 to 3	49				
	3 to 4	43				
	4 to 5	39				
	5 to 6	35				
	6 to 7	13				
	7 to 8	9				
Note:	8 to 9	4				
The Dividend Yield amount	9 to 10	3				
used and quoted here is the total dividend for the year, so	> 10	2				
the figure really is "per annum".						
the figure really is						



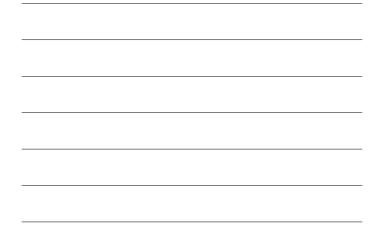


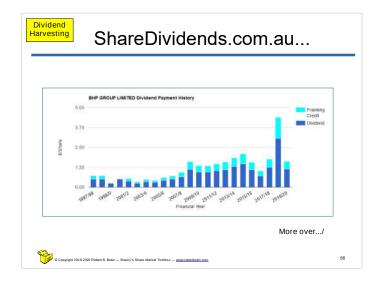
Historic dividend paymer	nts
What about historic dividend details?	
How to find this?	
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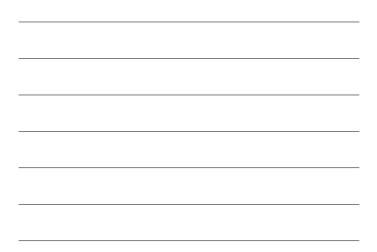


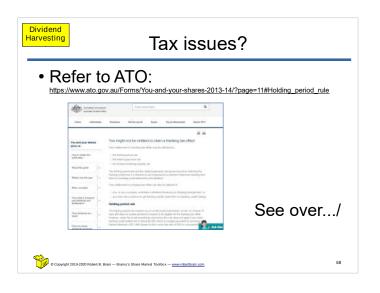




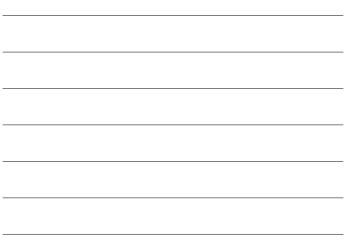


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Ex Dividend • Date	Record Date	Payable Date	Amount	Franking Rate	Franking Credit	Gross Dividend	Further Information
05-09-2019	06-09-2019	25-09-2019	\$1.1370	100.00%	\$ 0.4873	\$ 1.6243	USD 78C FRANKED@30%; DRI NIL DISC; EST\$A
07-03-2019	08-03-2019	26-03-2019	\$ 0.7808	100.00%	\$0.3346	\$1.1154	USD 55C FRANKED@30%; DRI NIL DISC
10-01-2019	11-01-2019	30-01-2019	\$1.4127	100.00%	\$0.6055	\$ 2.0182	USD 102C FRANKED@30% ;SPECIAL; DRP SUSF
06-09-2018	07-09-2018	25-09-2018	\$ 0.8855	100.00%	\$ 0.3795	\$ 1.2649	USD 63C FRANKED@30%; DRF NIL DISCOUNT
08-03-2018	09-03-2018	27-03-2018	\$ 0.7059	100.00%	\$ 0.3025	\$ 1.0084	US 55C FRANKED @30%
07-09-2017	08-09-2017	26-09-2017	\$ 0.5295	100.00%	\$ 0.2269	\$ 0.7564	US 43C FRANKED @30%
09-03-2017	10-03-2017	28-03-2017	\$ 0.5318	100.00%	\$ 0.2279	\$ 0.7597	US 40C FRANKED @30%: EST AUD





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How dividends are taxed	-	days (90 days Howavas, und	a for certain preferen ler the small shareh	ice shares) to older exempti	ously hold shares 'at risk' be eligible for the frankin on this rule does not appl ch is roughly equivalent to	g tax offset. y if your total
How non-share dividends are taxed	~				ent tax rate of 30% for co	



Dividend Dividend Strength of the st

Dividend Harvesting

My strategy thoughts

- Could look at the share price months in advance; but dividend details might not be known for a long time;
- Dividend yield? Might change until the details are announced;
- Be mindful of the Dividend Yield. Many investors will NOT chase a value less than about 4%.

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Dividend Harvesting

My strategy thoughts #2

- In the approach to Dividend Season, run a weekly BullCharts scan (on weekly price data) in search of dividend details;
- Sort the scan by "ex-div date";

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• For any companies whose details are not yet known, take the last ex-div date and add about 6 months to find approx expected ex-div date.

Dividend Harvesting	My BullCharts scan (wkly)	
Show the second se	he Symbol and Security name; Show the Ex-dividend date; Show the Dividend payable date	
 Show the second s	he Current dividend amount (\$.c)	
 Show the second s	he Total dividend per share (pa) — The total of the interim and final dividend amounts.	
 Show the second s	he Dividend yield (%pa) — The total dividend per share divided by the latest end-of-day share price	e.
 Show the second s	he % Franked — The franking amount (%)	
	he PE Ratio — The latest Price/Earnings Ratio calculated using the latest end-of-day share price ar ast (historic) earnings estimate (which will usually change only 6-monthly).	nd
 Show the second s	he Latest end-of-day share price; Show the Market cap (in millions)	
Aver	ate the share price rate of change — The percentage change in the 30-week Exponential Moving rage (EMA) of the share price over the last 3 weeks. To indicate the approximate change in share over the previous 3 weeks, for comparison of one company's recent share price performance to her.	
	ate the ex-dividend date less 45 days — To indicate the approximate start of the Holding Period for ssible disposal at about the ex-dividend date.	or
	ate the ex-dividend date plus 45 days — To indicate the approximate end of the Holding Period fo sible purchase at about the ex-dividend date.	ra
divid	ate the ex-dividend date plus 180 days — This date might be useful for the stocks where the next lend payment details are not yet announced, as the last payment date plus 6 months might be a go ation of the next possible payment date.	
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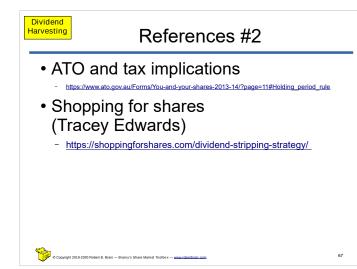
Dividend Harvesting

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Dividend Harvesting

SUMMARY

- Dividend harvesting
- Not as simple as some people make out
- Useful information is not that easy to get.

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 A dividend harvesting strategy may not be straight forward.

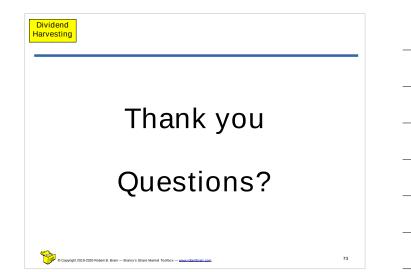






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