Celebrating 25 years of Technical Analysis in Australia (1990-2015)



# Silver Anniversary National Conference



15-17 May 2015, Gold Coast

**Embracing the Bulls** 



# **Avoiding the Bubbles and Bears**

# 2015 Conference Program Revised 5 May 2015

# Friday 15 May, 2015

7:30 – 4:45	Conference exhibits open	
7:30 - 8:20	30 – 8:20 CONFERENCE CHECK-IN and REGISTRATION, tea, coffee and networking	
8:20 - 8:30 Opening Address - ATAA National President, Ian Flack		
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8:30 - 10:00**Tim Walker** – BUBBLES AND BUSTS – Chaos or opportunity?

Human nature tends to swing between extremes of optimism and pessimism. Periodically, this reflects in the markets, and massive booms are followed by equally massive busts. Human nature does not change, and so we can be certain that they will continue to occur in the future. But are these phenomena random and unpredictable, or do they exhibit certain characteristics? If they do, can we study these characteristics and learn to identify them as they are unfolding? This will enable us not only to avoid disaster, but even to profit from them. We are told to 'know thine enemy', and this knowledge will overcome fear and turn it into opportunity.

### 10:00 - 10:35 MORNING TEA and networking

### 10:40 - 12:00 Daryl Guppy - FX Trading for Equity Traders

The FX market is the most liquid market in the world. The skills and analysis methods applied to the equity market have to be adjusted to survive trading the FX market. Guppy introduces the ANTSSYS trading method. This brings together 4 elements: RANGE BARS; SUPER GUPPY; RANGE ATR and the ANTS indicator signals. The combination is a conceptual breakthrough. The use of the ANTS entry and exit signals provides a practical application of the concept for FX, Index and Commodity trading. These methods reflect our understanding of these markets and the way we prefer to manage risk.

### 12:00 - 1:20 **LUNCH in Four Winds 360° Revolving Restaurant**

### 12:50 - 1:20 Sponsor presentation #1

#### 1:30 - 2:30Alan Clement – Selecting the Best Tools for the Job – A Quantitative Approach to Seeking Alpha

The goal of all traders and investors is to find the best set of technical tools that allow the optimal entry and exit from a market - to take full advantage of bull runs and avoid bear markets. Alan will first pick apart some of the more popular entries and exits to see how they stack up. He will then look at the merit of adding various regime filters and alternative market measures, with the goal of building a consistently profitable system. Using a quantitative approach throughout, he will deliver some practical take-aways that can be implemented in your own trading environment.

#### 2:30 - 3:05**AFTERNOON TEA and networking**

### 3:10 - 4:15Rande Howell - Emotional Intelligence: Mastering the Emotions of Performance Pressure for Highly **Effective Trading**

Once the trader has learned the mechanics of how to trade, the gap in performance between struggling traders, adequate traders, and highly effective traders is their emotional intelligence. Highly effective traders know how to use their emotions to create a calm disciplined mind that can make confident decisions under the combined pressures of uncertainty and the need for performance. In this presentation you will learn a very different way of understanding how emotions work to create the mind and how a trader can put emotions to work in their favour to create a peak performance state of mind for trading.

#### 4:15 - 4:20 **Short break (5 minutes)**

#### 4:20 - 5:20Nick Radge - Using Elliott Wave Theory to track Dramatic Market Movements

Combining Elliott Wave theory and traditional technical analysis can help investors understand the current state of the market and how the market's next phase is potentially unfolding. In this discussion, Nick Radge will show how he was able to call the top in 2007 and (almost) the exact low in 2009. We'll also discuss the bigger picture for the Australian market and how patterns today are unfolding within the pattern progression of the last 30 years.

### 5:20 - 5:30**Short break (10 minutes)**

### 5:30 - 6:30Meet the Speaker workshops

A hugely popular unscripted Question and Answer session for the first 75 conference registrations. Five concurrent workshops with only 15 people per workshop group.

Workshop speakers: Andrew Gibbs, Cesar Alvarez, Daryl Guppy, Rande Howell, Tim Walker.



# Embracing the Bulls Avoiding the Bubbles and Bears

## Saturday 16 May, 2015

7:30 – 4:45	Conference exhibits open	
7:30 - 8:20	Tea, coffee and networking, and Conference Huddles session registrations	
8:20 - 8:30	MORNING ANNOUNCEMENTS	
8:30 - 9:50	Tim Walker – Markets Through the Eyes of WD Gann	
	Many traders have board of William Delbert (WD) Copp, but not many comprehend his methods. He believed	

Many traders have heard of William Delbert (WD) Gann, but not many comprehend his methods. He believed that everything in the world is governed by scientific laws, and that the stock and commodity markets were no exceptions. He set out to discover the mathematical relationships between price movements in markets. In essence, his techniques are not difficult to understand, and will prove valuable to any trader who cares to add them to their toolkit. He demonstrated that there is a rhythm to market moves, not only in terms of price but also in the time taken for these moves to be made. This presentation will illustrate these on a few current markets.

### 9:50 – 10:20 MORNING TEA and networking

# **10:25 – 11:25** Vito Henjoto – What is in Store for the Rest of 2015? A Market Perspective Through Ichimoku Kinko Hyo With the Bull Run in 2014, 2015 will likely be a year where most traders tread cautiously. Vito Henjoto will go

through the tools he uses to identify key levels for major currencies and indices, at the same time providing these levels with analysis to back up his views on what will be in store for the second half of 2015. A great opportunity to learn how to quickly scan the market for potential changes in the market using extremely simple trading tools.

### 11:25 - 11:30 Short break (5 minutes)

### 11:30 – 12:30 Jordan Eliseo – Bubbles and Bargains – in Financial Markets and Beyond

Six years after the GFC hit, markets appear at an inflection point. Equities have recovered all of their losses, whilst the bond market continues it's role as a 'widow-maker'. But an investor cannot make yesterday's return today. To protect and grow capital in the years ahead, investors will need to avoid bubbles, no easy feat in a zero-interest rate world. This talk will highlight where the potential bubbles are, as well as the pockets of opportunity that exist in investment markets today.

12:30 – 1:30	<b>LUNCH – Table discussion topics</b>
1:00 - 1:30	Sponsor presentation #2

# 1:40 – 3:00 Daryl Guppy – Impact of China Markets

Direct trading on the 7 trillion dollar China market Shanghai Exchange is now possible and provides a way to get direct access to the Chinese companies that are the driving force behind many Australian projects. Learn the technical analysis trading and investment solutions. Examine the impact of this market opening on liquidity in the Australian market and the region. Fund managers and traders cannot afford to ignore this colossus. Guppy has been trading and working in this market for more than a decade. This is fertile ground for bull and bear bubbles with strongly divided opinions.

### 3:00 – 3:25 AFTERNOON TEA and networking

### 3:30 – 4:50 Cesar Alvarez – The Development of an S&P500 Stock Weekly Rotation Strategy

Cesar will walk through the quantitative process he uses while creating a strategy from beginning to end. He will explore various methods of determining when a stock is sold off, still in an up trend, and statistics to determine if a strategy is worthwhile. He will also explore ways to deal with Bear markets and how to take advantage of them. Along the way he will point out common testing pitfalls. He will also be asking for audience ideas that he can test and share at his next presentation.

### 4:50 - 5:00 Short break (10 minutes)

### 5:00 - 6:00 Conference Huddles Session

A fantastic opportunity for like-minded investors and traders to find each other, make new friends, and discuss your favourite topics. A topic list will be posted. Participants need to pre-register earlier in the day.

### 6:00 – 7:00 Free time and networking

### 6:30 (for Conference Dinner

**7pm**) 7pm – Aussie Gourmet BBQ by the pool (included for conference delegates). Partners welcome.

Drinks at bar prices. Dress: smart casual.

### More Details

Visit www.ATAA.com.au/conference for further details or contact the conference secretariat Expert Events on (07) 3848 2100 or email ConferenceBookings@ATAA.com.au OR:







# Embracing the Bulls Avoiding the Bubbles and Bears

# Sunday 17 May, 2015

8:00 - 3:00	Conference exhibits open
8:00 - 9:00	Tea, coffee and networking
9:00 - 9:05	MORNING ANNOUNCEMENTS
	Rande Howell – Developing the Emotional Skills to Maintain Interior Discipline Under the Stress of Uncertainty This presentation moves from the theory of Emotional Intelligence applied to trading, and teaches practical skills that can be used to manage your emotions in real-time performance. You will learn emotional regulation skills that will show you how to manage the intensity of an emotion rather than be swept away by it. You will also learn Mindfulness Skills that will allow you to have more control over the quality of the self-talk occurring in your mind as you trade. And you will learn how to access powerful tools for replacing a fearful and over- confident mind with patience, discipline, and impartiality.  MORNING TEA and networking
11:00 – 12:00	Mathew Verdouw – Cycle Identification using Inter-Market Principles and Relative Strength  No market should be viewed in isolation. Just as a single stock is affected by the stock market, so is the stock market by every other asset class. In this presentation, Mathew will explain some of the key things that we need to watch from an Inter-Market perspective and reveal how Relative Strength can be used to help in the identification of where we are in the cycle. Finally, Mathew will bring it all back to a portfolio level to show how professionals in Wall Street are using these types of techniques and the lessons that every private trader can take away.
<del>12:00 – 1:20</del>	LUNCH – Table discussion topics
12:50 – 1:20	Sponsor presentation #3
1:30 – 2:30	Andrew Gibbs – Systems Trading with Fundamental and Technical Analysis
	Achieving consistency in trading is an elusive goal targeted by all traders. Andrew will show that by combining different types of strategies for both equities and futures markets there is potential to improve overall trading consistency and performance. Using concepts taken from the funds management industry this presentation will outline ideas on how to combine both fundamental and technical analysis into a fully mechanical trading approach. The presentation will also cover what to do in crash years and will introduce introduce short term futures trading concepts that can be used to offset stock market losses in volatile periods.
2:30 – 2:35	Short break (5 minutes)
2:35 – 4:00	Cesar Alvarez – From Internet Article to Trading Strategy: An ETF Monthly Rotation Strategy Cesar will walk through the quantitative process he uses when he finds interesting research on the internet that he wants to develop for his own trading. He will go through the process of first verifying that the original idea has merit and promise of meeting his goals. Then, he will show how to add and build on the concept. He will point out potential pitfalls of the strategy and how to deal with them. Focus will be spent on 2008 to see how the strategy dealt with the Bear market. Along the way he will be asking for audience ideas that he will test on the spot and share those results.
4:00 – 4:10	Closing Address – ATAA National President, Ian Flack

# **About ATAA**

4:15 - 5:00

The ATAA aims to assist its members to become profitable traders and investors in the financial markets. Members range from beginners to advanced professionals. Established in 1990, the Australian Technical Analysts Association is a not-for-profit association, run by members for members. For more information, visit www.ataa.com.au

**AFTERNOON TEA and more networking opportunities** 

Member services include:

- Monthly meetings in 9 major Australian cities
- Member to member networking
- Website with extensive resources
- Video library
- Annual National Conference
- Affiliation with the International Federation of Technical Analysts (IFTA); and
- Discounts on products and services.

### More Details

Visit www.ATAA.com.au/conference for further details or contact the conference secretariat

Expert Events on (07) 3848 2100 or email ConferenceBookings@ATAA.com.au OR

Please check the website for the latest details: www.ATAA.com.au/conference

